

Local Market Update for February 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



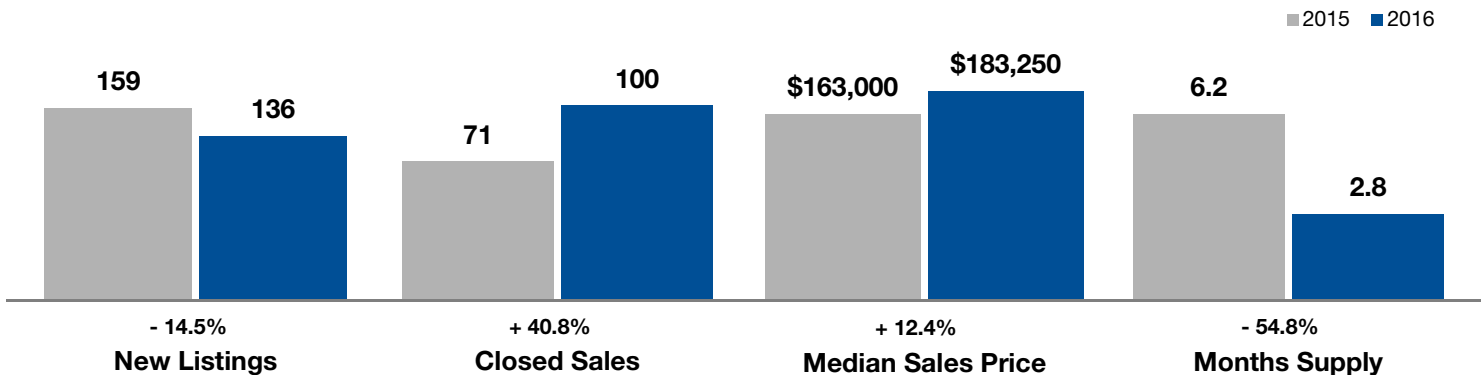
Utah Association
of REALTORS®

Cache County

Key Metrics	February			Year to Date		
	2015	2016	Percent Change	Thru 2-2015	Thru 2-2016	Percent Change
New Listings	159	136	- 14.5%	310	265	- 14.5%
Pending Sales	118	99	- 16.1%	194	206	+ 6.2%
Closed Sales	71	100	+ 40.8%	134	184	+ 37.3%
Median Sales Price*	\$163,000	\$183,250	+ 12.4%	\$156,650	\$175,500	+ 12.0%
Average Sales Price*	\$193,713	\$207,668	+ 7.2%	\$181,029	\$199,768	+ 10.4%
Percent of Original List Price Received*	93.0%	95.8%	+ 3.0%	93.5%	96.3%	+ 3.0%
Days on Market Until Sale	82	70	- 14.6%	80	80	0.0%
Inventory of Homes for Sale	619	357	- 42.3%	--	--	--
Months Supply of Inventory	6.2	2.8	- 54.8%	--	--	--

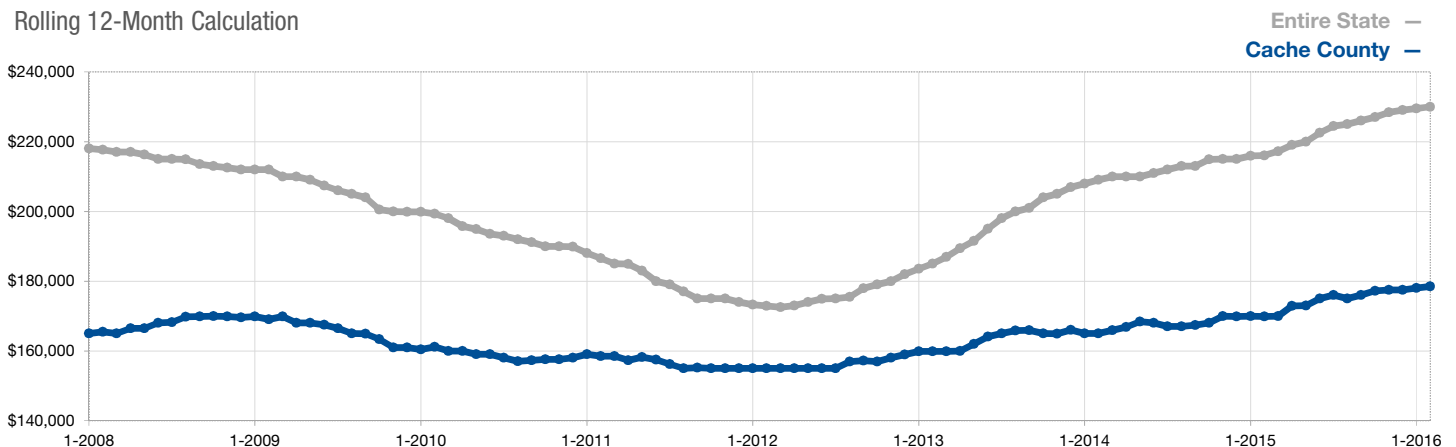
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.