

Local Market Update for May 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®

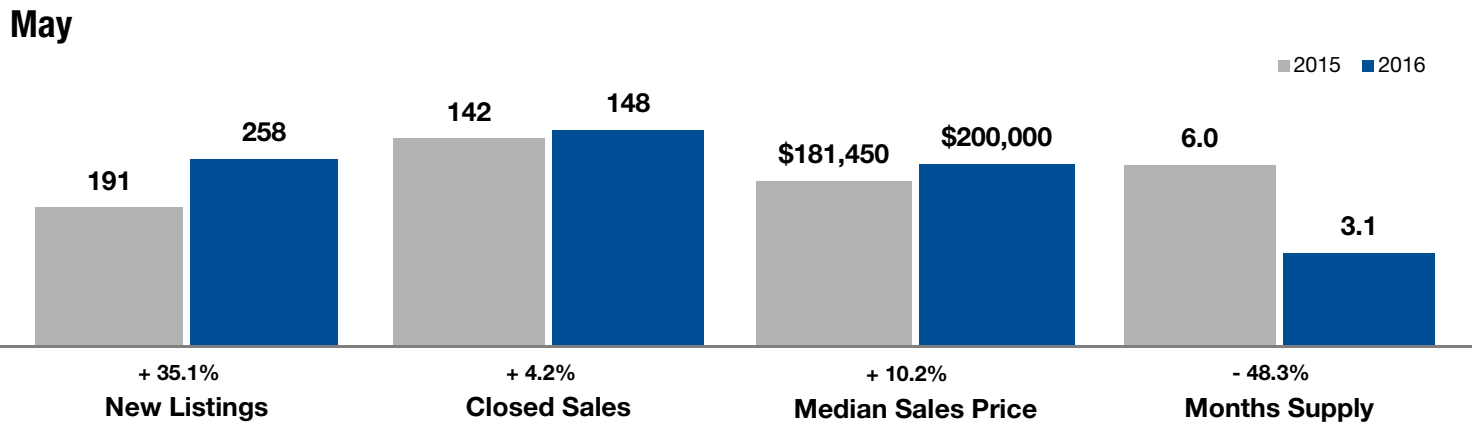


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Cache County

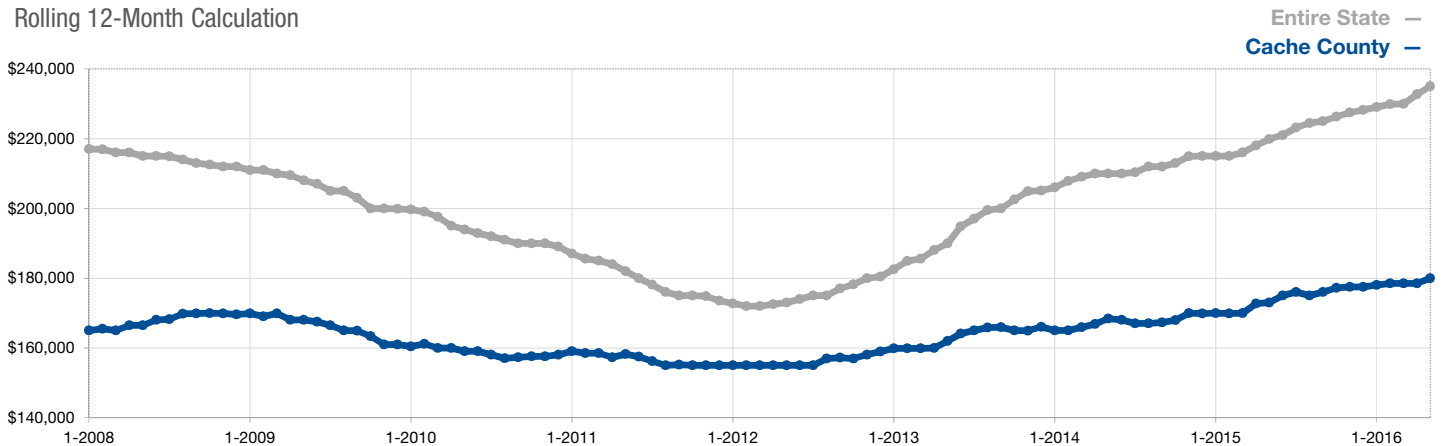
Key Metrics	May			Year to Date		
	2015	2016	Percent Change	Thru 5-2015	Thru 5-2016	Percent Change
New Listings	191	258	+ 35.1%	936	938	+ 0.2%
Pending Sales	168	198	+ 17.9%	628	718	+ 14.3%
Closed Sales	142	148	+ 4.2%	507	548	+ 8.1%
Median Sales Price*	\$181,450	\$200,000	+ 10.2%	\$177,500	\$185,000	+ 4.2%
Average Sales Price*	\$195,188	\$214,212	+ 9.7%	\$192,724	\$205,947	+ 6.9%
Percent of Original List Price Received*	95.7%	97.7%	+ 2.1%	94.3%	97.1%	+ 3.0%
Days on Market Until Sale	67	42	- 37.3%	81	62	- 23.5%
Inventory of Homes for Sale	658	405	- 38.4%	--	--	--
Months Supply of Inventory	6.0	3.1	- 48.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.