

Local Market Update for June 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



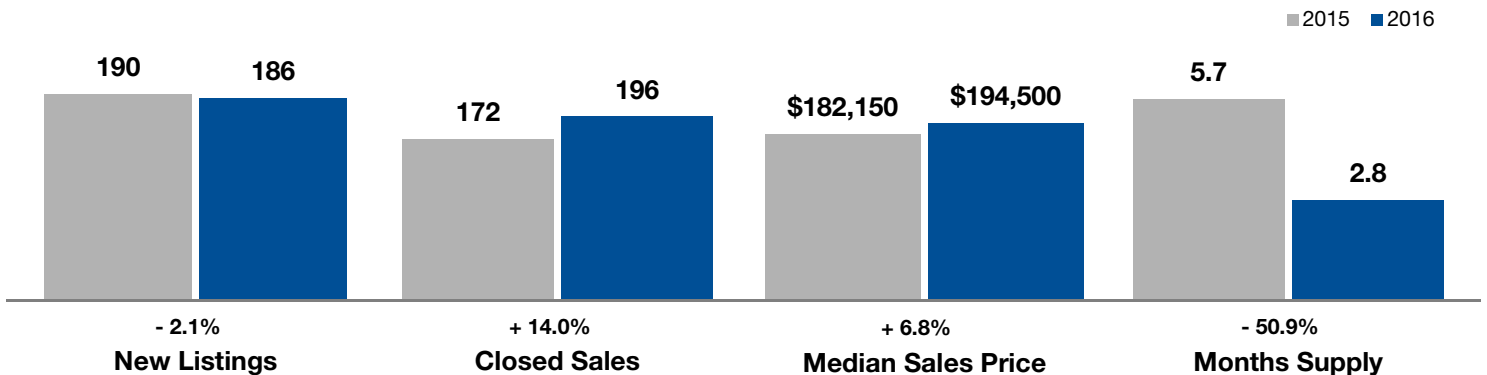
Utah Association
of REALTORS®

Cache County

Key Metrics	June			Year to Date		
	2015	2016	Percent Change	Thru 6-2015	Thru 6-2016	Percent Change
New Listings	190	186	- 2.1%	1,126	1,124	- 0.2%
Pending Sales	140	172	+ 22.9%	767	885	+ 15.4%
Closed Sales	172	196	+ 14.0%	679	746	+ 9.9%
Median Sales Price*	\$182,150	\$194,500	+ 6.8%	\$178,500	\$189,450	+ 6.1%
Average Sales Price*	\$209,700	\$216,796	+ 3.4%	\$197,024	\$208,685	+ 5.9%
Percent of Original List Price Received*	95.9%	98.2%	+ 2.4%	94.8%	97.5%	+ 2.8%
Days on Market Until Sale	68	35	- 48.5%	77	54	- 29.9%
Inventory of Homes for Sale	640	378	- 40.9%	--	--	--
Months Supply of Inventory	5.7	2.8	- 50.9%	--	--	--

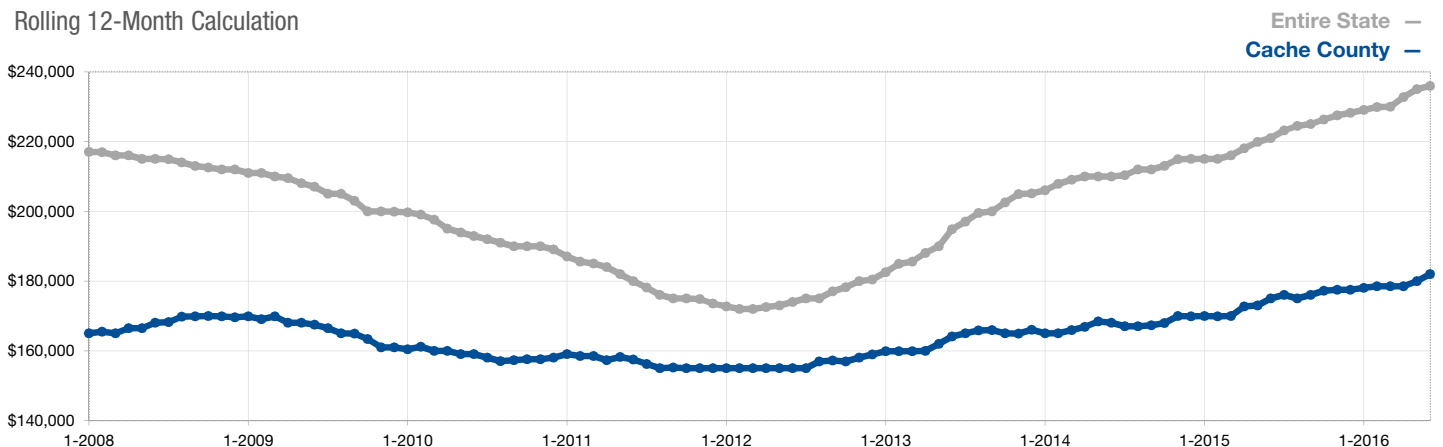
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.