

Local Market Update for July 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



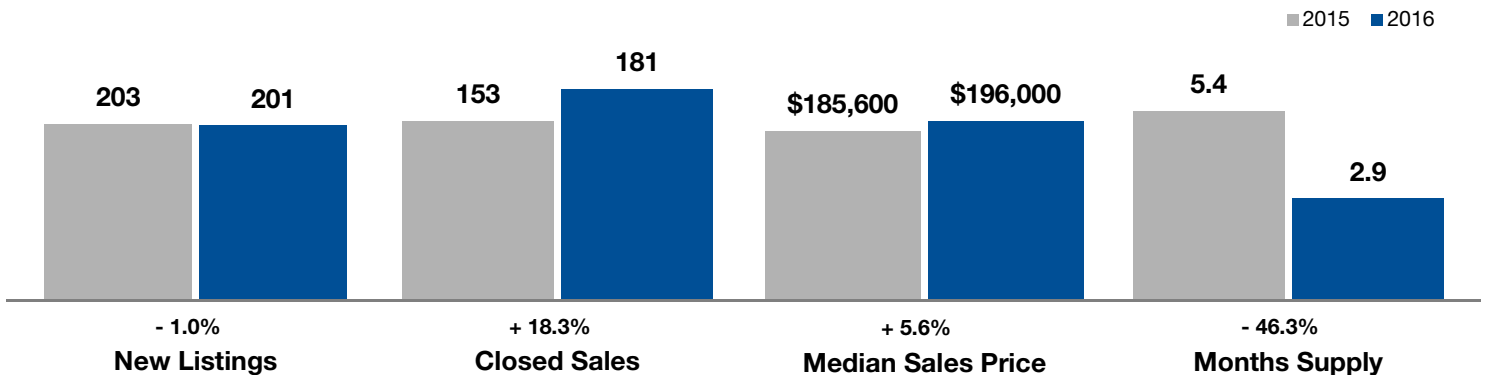
Utah Association
of REALTORS®

Cache County

| Key Metrics | July | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2015 | 2016 | Percent Change | Thru 7-2015 | Thru 7-2016 | Percent Change |
| New Listings | 203 | 201 | - 1.0% | 1,329 | 1,325 | - 0.3% |
| Pending Sales | 162 | 162 | 0.0% | 929 | 1,044 | + 12.4% |
| Closed Sales | 153 | 181 | + 18.3% | 832 | 928 | + 11.5% |
| Median Sales Price* | \$185,600 | \$196,000 | + 5.6% | \$179,000 | \$190,000 | + 6.1% |
| Average Sales Price* | \$217,350 | \$223,234 | + 2.7% | \$200,762 | \$211,386 | + 5.3% |
| Percent of Original List Price Received* | 96.6% | 98.0% | + 1.4% | 95.1% | 97.6% | + 2.6% |
| Days on Market Until Sale | 64 | 37 | - 42.2% | 75 | 51 | - 32.0% |
| Inventory of Homes for Sale | 621 | 385 | - 38.0% | -- | -- | -- |
| Months Supply of Inventory | 5.4 | 2.9 | - 46.3% | -- | -- | -- |

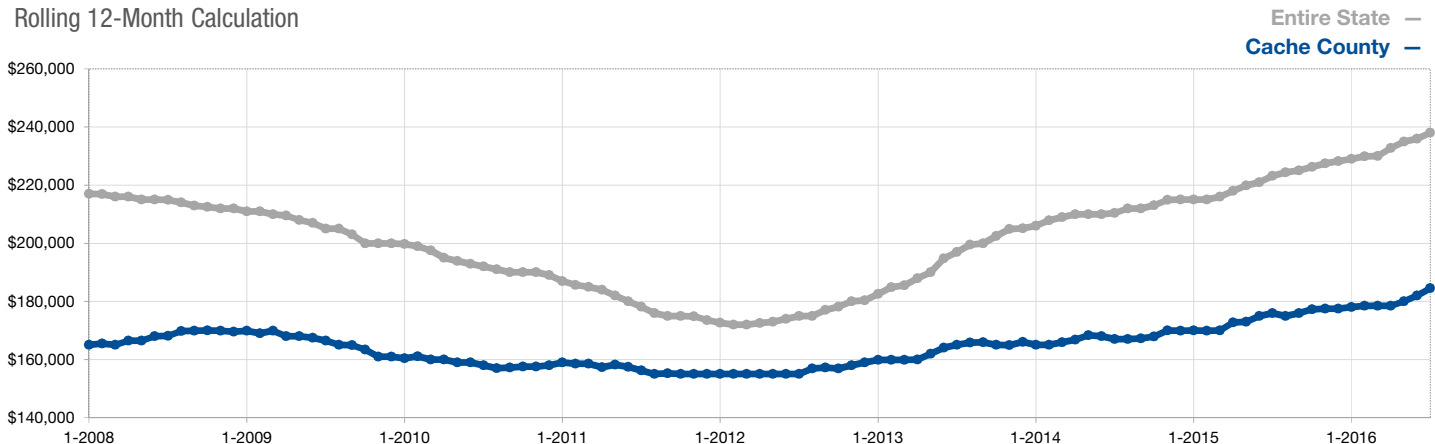
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.