

Local Market Update for September 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



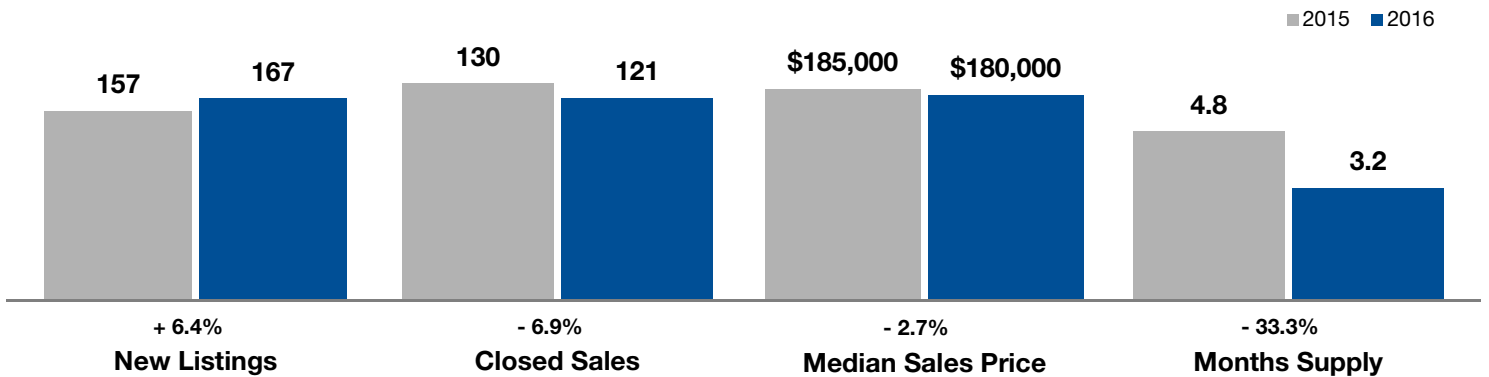
Utah Association
of REALTORS®

Cache County

Key Metrics	September			Year to Date		
	2015	2016	Percent Change	Thru 9-2015	Thru 9-2016	Percent Change
New Listings	157	167	+ 6.4%	1,643	1,734	+ 5.5%
Pending Sales	124	124	0.0%	1,186	1,313	+ 10.7%
Closed Sales	130	121	- 6.9%	1,124	1,238	+ 10.1%
Median Sales Price*	\$185,000	\$180,000	- 2.7%	\$178,000	\$189,900	+ 6.7%
Average Sales Price*	\$204,526	\$203,290	- 0.6%	\$199,133	\$212,004	+ 6.5%
Percent of Original List Price Received*	96.2%	97.9%	+ 1.8%	95.2%	97.5%	+ 2.4%
Days on Market Until Sale	67	43	- 35.8%	73	49	- 32.9%
Inventory of Homes for Sale	578	427	- 26.1%	--	--	--
Months Supply of Inventory	4.8	3.2	- 33.3%	--	--	--

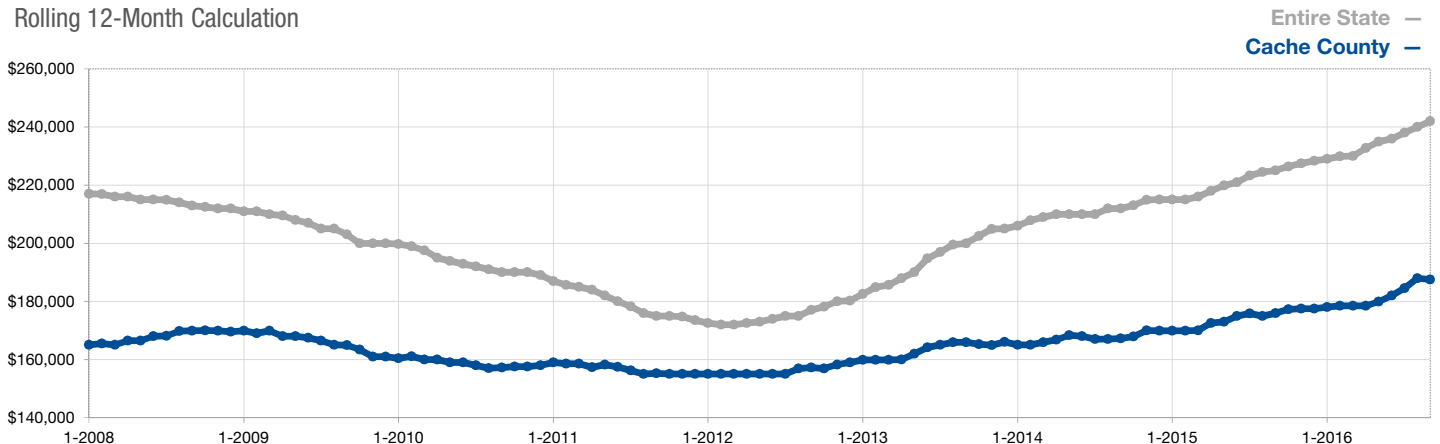
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.