

Local Market Update for January 2017

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



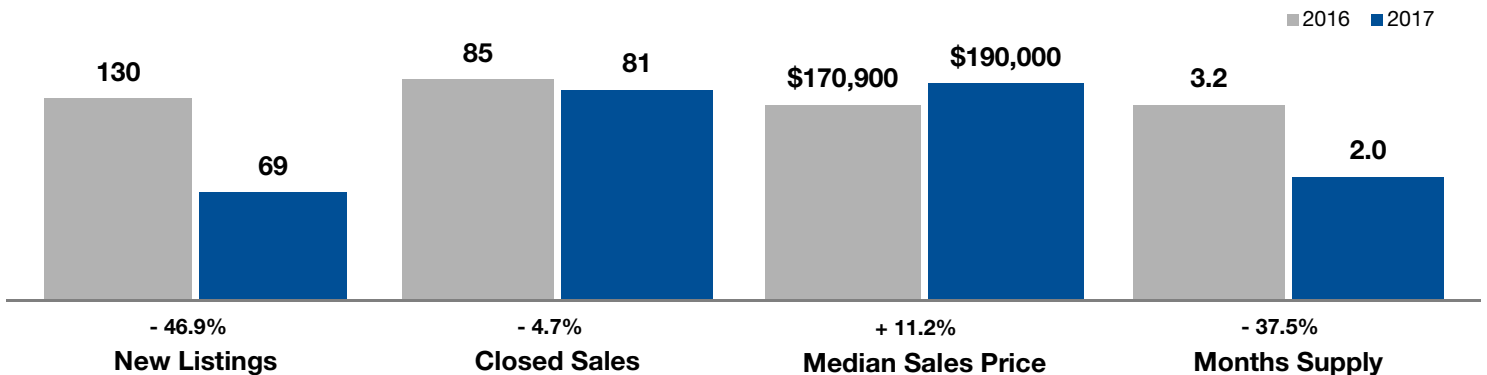
Utah Association
of REALTORS®

Cache County

Key Metrics	January			Year to Date		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
New Listings	130	69	- 46.9%	130	69	- 46.9%
Pending Sales	105	83	- 21.0%	105	83	- 21.0%
Closed Sales	85	81	- 4.7%	85	81	- 4.7%
Median Sales Price*	\$170,900	\$190,000	+ 11.2%	\$170,900	\$190,000	+ 11.2%
Average Sales Price*	\$190,535	\$209,847	+ 10.1%	\$190,535	\$209,847	+ 10.1%
Percent of Original List Price Received*	96.9%	97.3%	+ 0.4%	96.9%	97.3%	+ 0.4%
Days on Market Until Sale	88	59	- 33.0%	88	59	- 33.0%
Inventory of Homes for Sale	407	269	- 33.9%	--	--	--
Months Supply of Inventory	3.2	2.0	- 37.5%	--	--	--

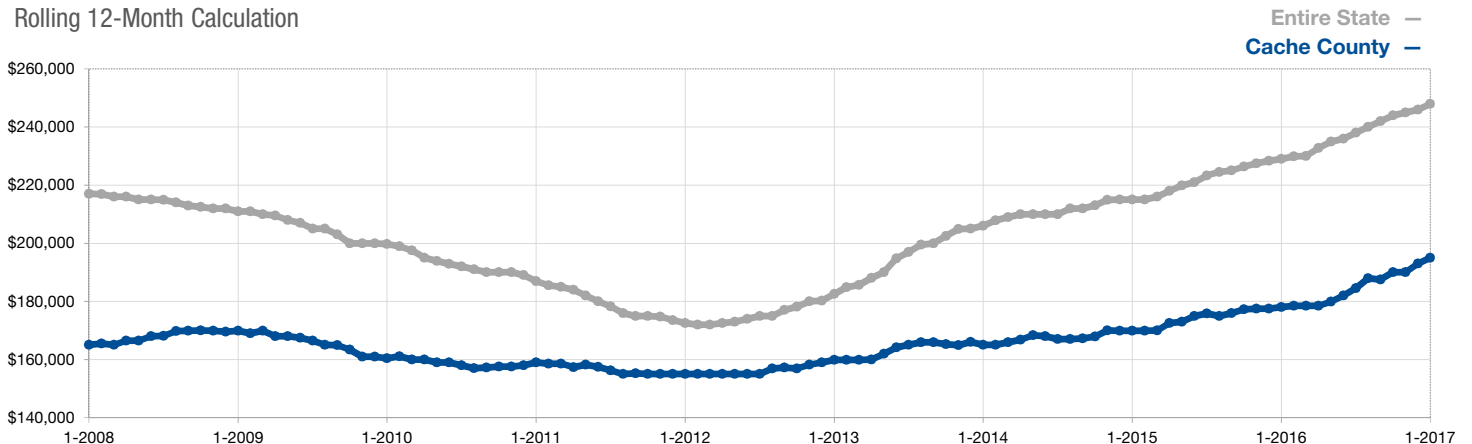
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.