

# Local Market Update for October 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



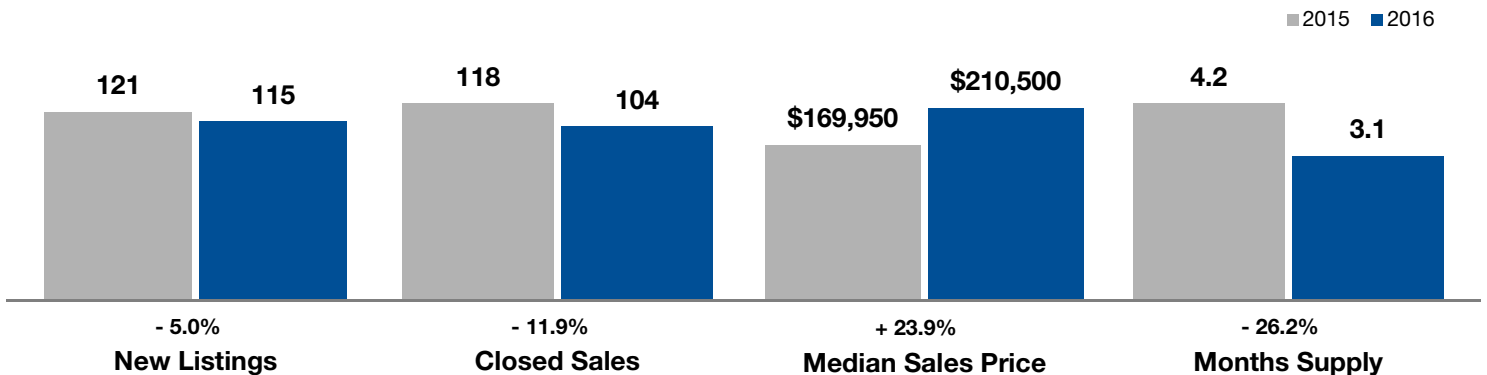
Utah Association  
of REALTORS®

## Cache County

Key Metrics	October			Year to Date		
	2015	2016	Percent Change	Thru 10-2015	Thru 10-2016	Percent Change
New Listings	121	115	- 5.0%	1,764	1,852	+ 5.0%
Pending Sales	132	110	- 16.7%	1,318	1,424	+ 8.0%
Closed Sales	118	104	- 11.9%	1,242	1,345	+ 8.3%
Median Sales Price*	\$169,950	\$210,500	+ 23.9%	\$177,500	\$191,500	+ 7.9%
Average Sales Price*	\$198,854	\$219,553	+ 10.4%	\$199,106	\$212,584	+ 6.8%
Percent of Original List Price Received*	96.8%	96.0%	- 0.8%	95.4%	97.4%	+ 2.1%
Days on Market Until Sale	53	49	- 7.5%	71	49	- 31.0%
Inventory of Homes for Sale	517	407	- 21.3%	--	--	--
Months Supply of Inventory	4.2	3.1	- 26.2%	--	--	--

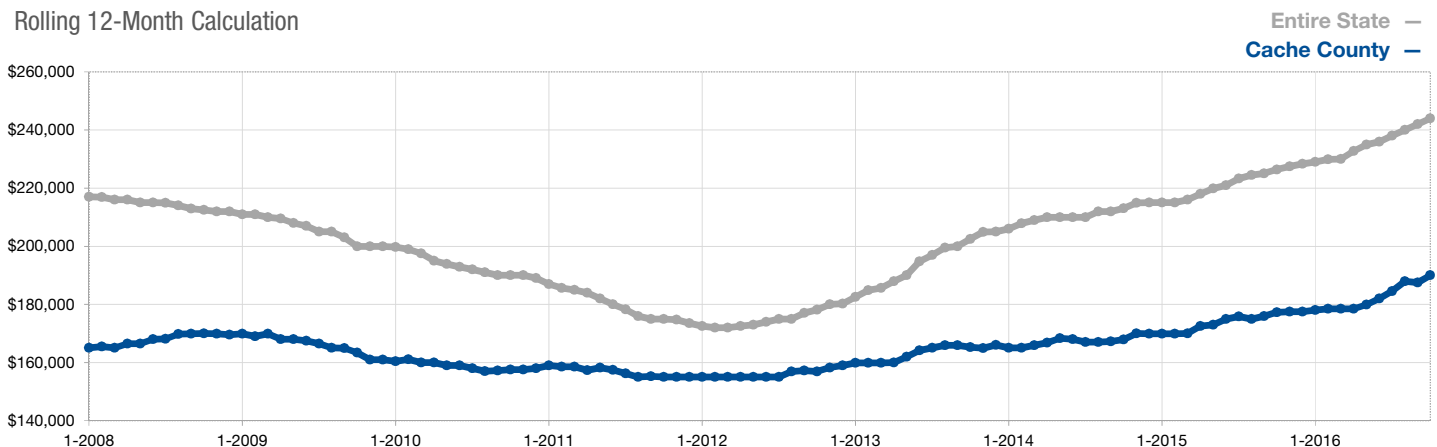
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.