

Local Market Update for December 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



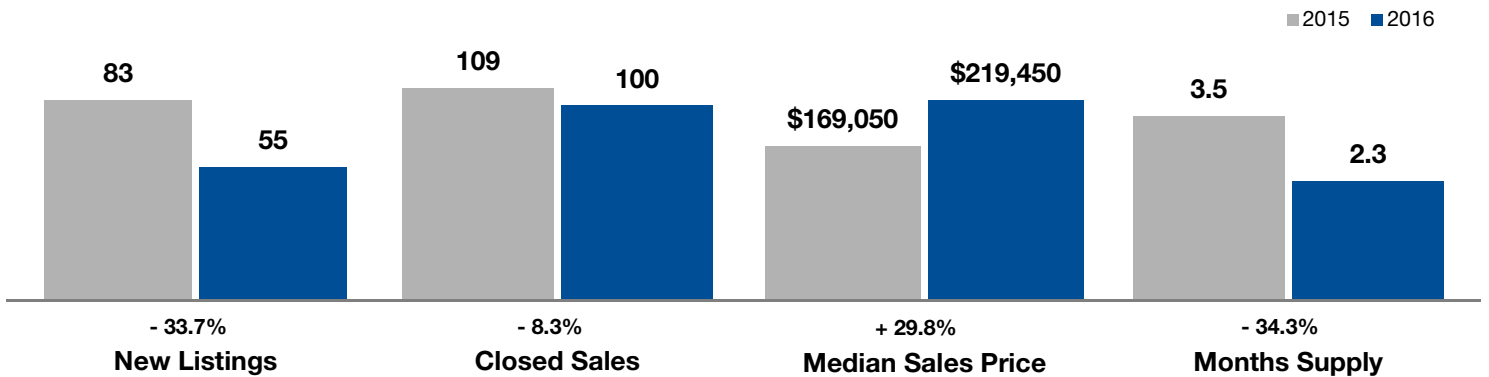
Utah Association
of REALTORS®

Cache County

Key Metrics	December			Year to Date		
	2015	2016	Percent Change	Thru 12-2015	Thru 12-2016	Percent Change
New Listings	83	55	- 33.7%	1,958	2,031	+ 3.7%
Pending Sales	79	80	+ 1.3%	1,489	1,610	+ 8.1%
Closed Sales	109	100	- 8.3%	1,458	1,557	+ 6.8%
Median Sales Price*	\$169,050	\$219,450	+ 29.8%	\$177,500	\$193,000	+ 8.7%
Average Sales Price*	\$190,115	\$243,782	+ 28.2%	\$200,283	\$214,785	+ 7.2%
Percent of Original List Price Received*	95.8%	95.6%	- 0.2%	95.5%	97.2%	+ 1.8%
Days on Market Until Sale	58	59	+ 1.7%	69	50	- 27.5%
Inventory of Homes for Sale	431	302	- 29.9%	--	--	--
Months Supply of Inventory	3.5	2.3	- 34.3%	--	--	--

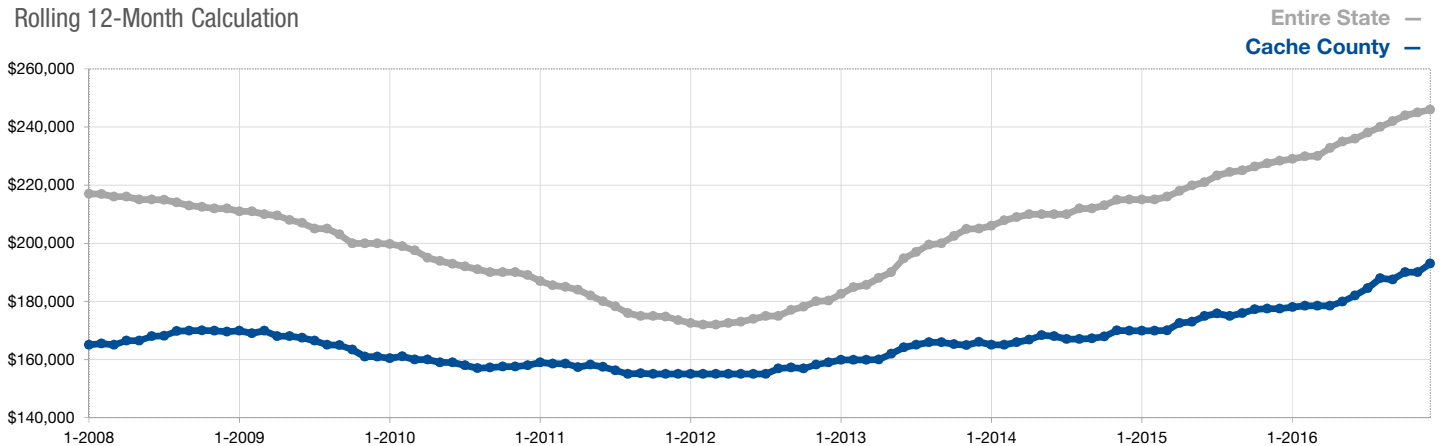
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.