

# Local Market Update for November 2016

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



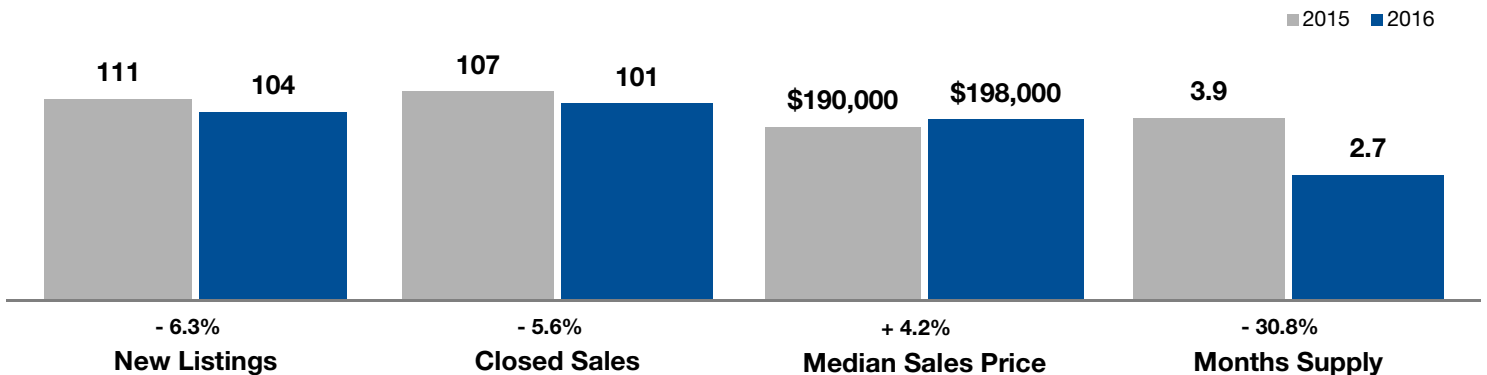
Utah Association  
of REALTORS®

## Cache County

Key Metrics	November			Year to Date		
	2015	2016	Percent Change	Thru 11-2015	Thru 11-2016	Percent Change
New Listings	111	104	- 6.3%	1,875	1,962	+ 4.6%
Pending Sales	92	92	0.0%	1,410	1,525	+ 8.2%
Closed Sales	107	101	- 5.6%	1,349	1,448	+ 7.3%
Median Sales Price*	\$190,000	\$198,000	+ 4.2%	\$178,000	\$192,250	+ 8.0%
Average Sales Price*	\$224,298	\$221,251	- 1.4%	\$201,104	\$213,084	+ 6.0%
Percent of Original List Price Received*	96.5%	96.9%	+ 0.4%	95.5%	97.4%	+ 2.0%
Days on Market Until Sale	65	52	- 20.0%	70	49	- 30.0%
Inventory of Homes for Sale	484	356	- 26.4%	--	--	--
Months Supply of Inventory	3.9	2.7	- 30.8%	--	--	--

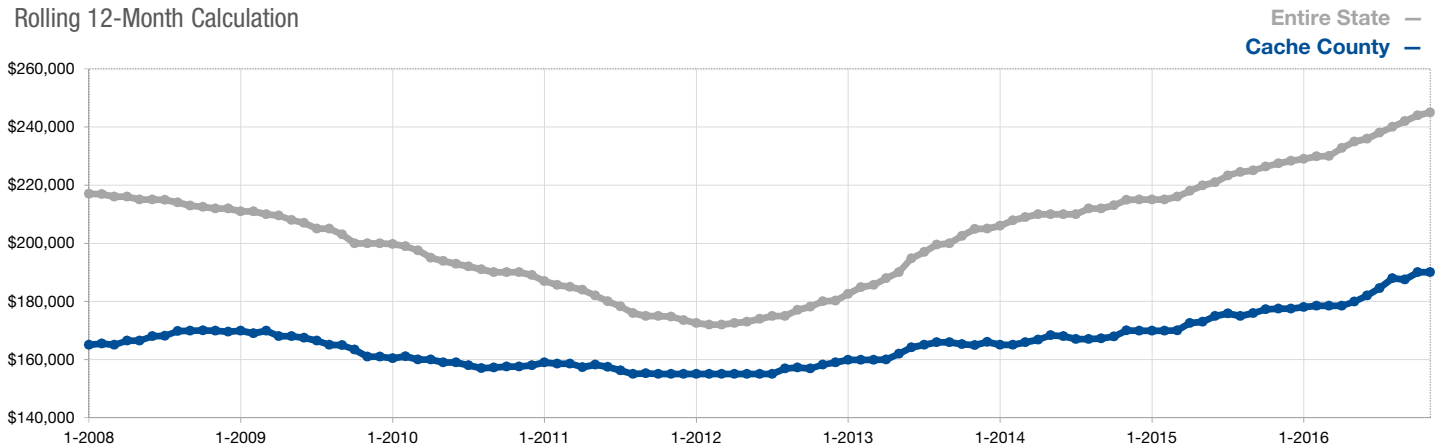
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.