

# Local Market Update for January 2018

A RESEARCH TOOL PROVIDED BY THE UTAH ASSOCIATION OF REALTORS®



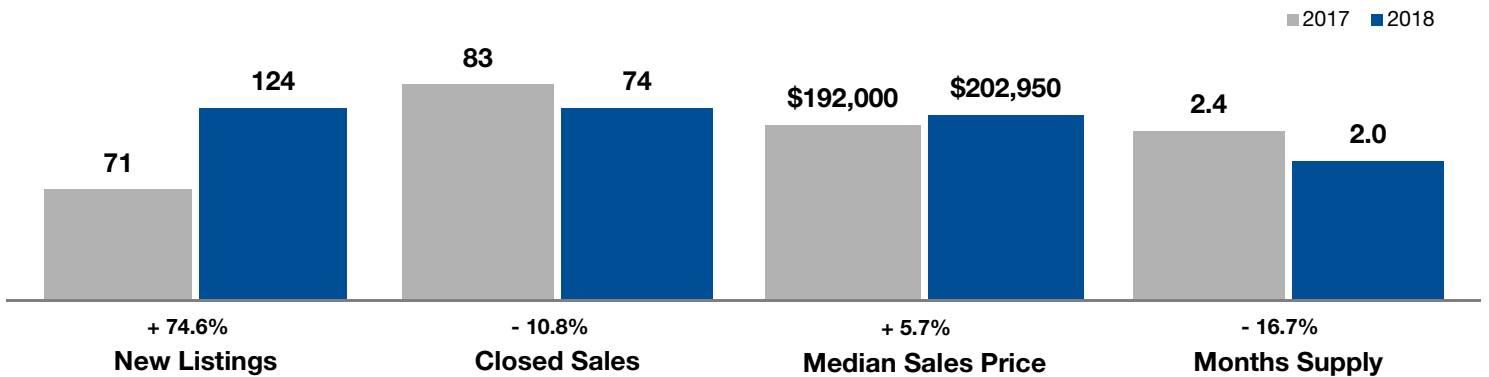
Utah Association  
of REALTORS®

## Cache County

Key Metrics	January			Year to Date		
	2017	2018	Percent Change	Thru 1-2017	Thru 1-2018	Percent Change
New Listings	71	124	+ 74.6%	71	124	+ 74.6%
Pending Sales	81	97	+ 19.8%	81	97	+ 19.8%
Closed Sales	83	74	- 10.8%	83	74	- 10.8%
Median Sales Price*	\$192,000	\$202,950	+ 5.7%	\$192,000	\$202,950	+ 5.7%
Average Sales Price*	\$210,971	\$229,120	+ 8.6%	\$210,971	\$229,120	+ 8.6%
Percent of Original List Price Received*	97.3%	96.6%	- 0.7%	97.3%	96.6%	- 0.7%
Days on Market Until Sale	60	39	- 35.0%	60	39	- 35.0%
Inventory of Homes for Sale	316	248	- 21.5%	--	--	--
Months Supply of Inventory	2.4	2.0	- 16.7%	--	--	--

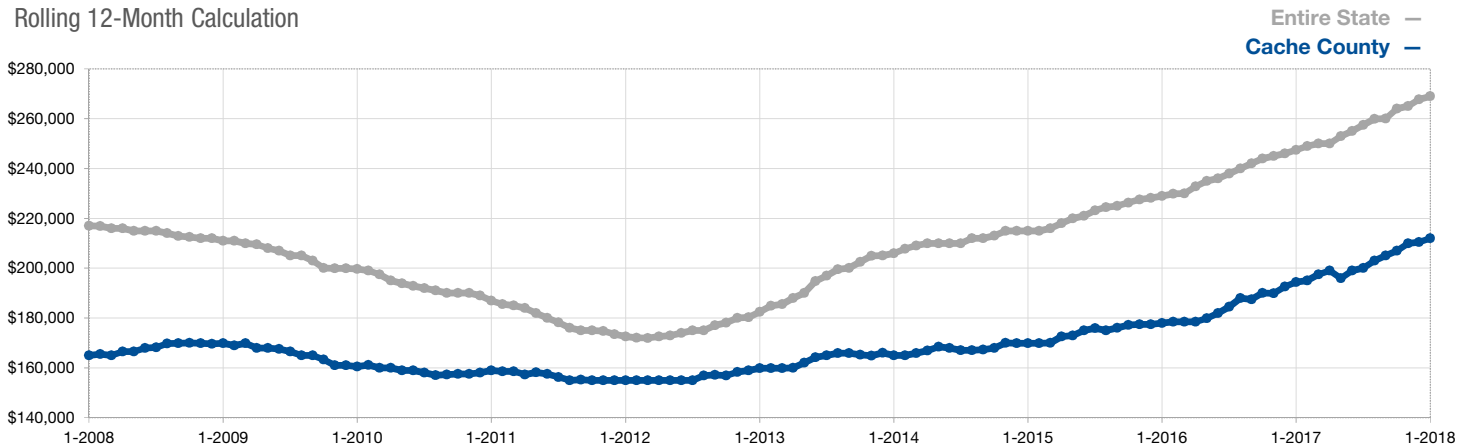
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### January



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.